

Ref. No: 2047  
Date: 11/09/25  
Subject: Managed equipment services

## REQUEST & RESPONSE

1. What is your organisation name?	<b>Mersey &amp; West Lancashire Teaching Hospitals NHS Trust</b>
2. Do you currently have Managed Service or outsourced service contract agreements in place, in Cardiology, Radiology, Ultrasound, Monitoring, or Informatics?	<b>Yes</b>
3. What is this Managed Service type? (Cardiology, Radiology, Ultrasound, Monitoring, Informatics)	<b>Radiology, Ultrasound, Cardiology Ultrasound.</b>
4. Are there any planned strategic changes for the way your cardiology/radiology services are being delivered e.g. in housing or expansion	<b>Yes</b>
5. If any such agreements are in place, who is your existing provider?	<b>GE</b>
6. Was there a particular reason that this provider was chosen? E.g. a particular technology offered	<b>OJEU Tender Process</b>
7. What is the scope of the agreement by department and by services offered?	<b>20 year capital equipment, service and refreshment cycles</b>
8. How many devices in total will be replaced under this contract?	<b>115</b>
9. When was the contract start date? (dd,mm,yyyy)	<b>01.07.2006</b>

10. When is the contract end date? (dd,mm,yyyy)  
**30.06.2026**

11. What is the value of the MES contract? (GBP)  
**Commercially sensitive**

**Section 43 states:**

***43 - (2) Information is exempt information if its disclosure under this Act would, or would be likely to, prejudice the commercial interests of any person (including the public authority holding it).***

**Information can only be withheld under this exemption if the public authority is satisfied that to release the information would damage someone's commercial interests. A commercial interest relates to a person's ability to participate competitively in a commercial activity**

**Where a public authority is satisfied that the release of information would prejudice someone's commercial interests, it can only refuse to provide the information if it is satisfied that the public interest in withholding the information outweighs the public interest in disclosing it.**

**The decision to apply section 43 exemption is based on the following factors:**

- Commercial interests – pricing is a key determinate for tender success. Disclosure of this information would be likely to prejudice commercial interests in future negotiations and tenders with the public sector. Pricing information for all competitor firms are not publically available therefore this would put the current provider at a commercial disadvantage.**
- Time sensitivity - it is acknowledged that the commercial sensitivity of information diminishes over time. However the information requested is in respect of a current contract therefore attracting the maximum commercial sensitivity.**
- No third party appeal to the contract has been made.**
- The contract is not significant in patient care; consequently there is minimal public interest in favour of disclosure.**

12. Have there been any measurable financial or operational benefits from the agreement and what are they?

**Yes – new equipment and guaranteed refreshment cycles**

**Increased activity**

<b>Latest technology</b>
<p>13. Is there potential for an extension of this contract?</p> <p><b>No</b></p>
<p>14. Are there any additional comments not covered in these questions?</p> <p><b>No</b></p>